

# *The Founders Club*

## LOT PRICE LIST

	<b>ORIGINAL PRICE</b>	<b>INCENTIVE PRICE</b>	<b>DISCOUNT %</b>
<b>ESTATE</b>			
A-13	\$598,000	<b>\$448,000</b>	<b>25%</b>
A-5	\$748,000	<b>\$598,000</b>	<b>20%</b>
B-8	\$648,000	<b>\$598,000</b>	<b>8%</b>
U-3	\$658,000	<b>\$365,000</b>	<b>45%</b>
U-5	\$678,000	<b>\$420,000</b>	<b>38%</b>
<b>FAIRWAY</b>			
Q-4	\$398,000	<b>\$169,000</b>	<b>58%</b>
R-16	\$600,000	<b>\$387,500</b>	<b>36%</b>
S-15	\$498,000	<b>\$199,000</b>	<b>60%</b>
S-25	\$398,000	<b>\$200,000</b>	<b>50%</b>
S-32	\$498,000	<b>\$275,000</b>	<b>45%</b>
S-33	\$498,000	<b>\$262,500</b>	<b>48%</b>
S-37	\$348,000	<b>\$287,500</b>	<b>18%</b>
S-39	\$298,000	<b>\$175,000</b>	<b>42%</b>
S-8	\$488,000	<b>\$179,000</b>	<b>64%</b>
S-9	\$498,000	<b>\$237,500</b>	<b>53%</b>
T-18	\$388,000	<b>\$175,000</b>	<b>55%</b>
T-19	\$388,000	<b>\$175,000</b>	<b>55%</b>
<b>COTTAGE</b>			
W-1	\$498,000	<b>\$150,000</b>	<b>70%</b>
W-2	\$478,000	<b>\$187,500</b>	<b>61%</b>
W-10	\$438,000	<b>\$312,500</b>	<b>29%</b>

\*All prices subject to change. Based upon specifications for Reserve Collection Homes for Sarasota and Manatee Counties. Updated 3/23/2011



LONDON BAY HOMES